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LORD COWDRAY OUTLINES HIS POLICY IN MEXICO

Head of Pearson Syndicate Says His Only Offense Was Invading Rival Field

[By Latest Mail]

LONDON, November 21.—Lord Cowdray, after much persuasion consented to give the International News Service the following statement outlining his aims and policy in Mexico:

"Some years ago a man who had had a lifetime monopoly of the oil business in Mexico became exasperated because we committed the unpardonable offense of entering the Mexican field. He put every obstacle possible in our way to retard the progress of our work. Our efforts were thwarted in every direction."

"Malicious rumors were spread about our financial intentions. Unscrupulous journalists were employed to circulate broadcast lying reports with perhaps the slightest substratum of truth inserted, about our ambitions in Mexico."

Accused of Graft.

"We were represented as aspiring not only to a monopoly of the oil industry in Mexico, but as political grafters of the worst type. This campaign was usually continued very thoroughly until the gentleman in question was able to silence all competitors with his monopoly, either by evincing or breaking them."

"When we called his bluff he was annoyed and commenced a rate-cutting war, reducing prices one-third, thereby doing much injury to himself. He also began to use other weapons in his armory, but realized eventually that he had come to stay in Mexico."

"Mr. Pierce is a clever man of business, but he failed to realize that whereas half of his entire business profits lay in Mexico our operations there represented but five per cent of our business, and that if he hurt us he hurt himself ten times as much. He took some time to discover this. Outlines His Activities."

"I have gone into this because the campaign then waged was the basis of the attacks recently made upon my firm throughout the United States. The lies told then are the lies told now. Let me make our side clear."

"Producing oil in Mexico is not like producing oil in California. There are limited local markets and consumers, only there are not any pipe lines available to buyers. One has to clear forests, build roads, bridges and railroads, erect buildings for workmen, fight disease, establish telegraphic and telephonic communications and overcome thousands of obstacles presenting themselves in a country of this kind."

"We commenced this work in 1900. It was only in 1908 that any real output began. We sunk millions of pounds—not dollars—in Mexico, but in pioneer work of this kind it is necessary to make sure of rights of way, and also to have government assistance in various ways."

Diaz Granted Concessions.

"The only concessions we asked or

Lord Cowdray, head of the rich Pearson syndicate of London.

sought were granted to us by Diaz. These gave us working facilities, certain freedom from taxation, and exclusive rights to build on any land the government might own in certain states. They do not give us a monopoly."

"The foregoing assistance of oil development takes the place of subsidies, land grants and guarantees of capital, which new countries usually give when they require railroads, and without which railroads cannot be built in such countries."

"The American oil group in Venezuela has concessions and privileges in excess of the foregoing."

"The rumors that these concessions of our were cancelled by Madero are false. We were on the best of terms with Madero, and entered into a government contract under his regime. We had absolutely nothing to do with his downfall. We are in business, not politics."

"During the whole time we have



been in Mexico we have not mixed in politics, either directly or indirectly, in any way, kind or degree."

"We are guiltless of graft of any sort or kind. Our hands are absolutely clean. We seek nothing but to be able to carry on a legitimate business in peace."

Applies to Colombia.

"All I have said of Mexico applies to Colombia. The limit of our desire is to be allowed to develop along legitimate lines without hindrance."

"All reports to the contrary printed in the United States are due to the campaign of lies and misrepresentations hurled against us two years ago, but a lie sufficiently reiterated sometimes comes to be believed."

"I have no doubt that the heads of the government at Washington did honestly believe that we were in politics solely for our own ends. I can state honestly and positively that such a statement is absolutely untrue."

Lord Cowdray, when asked for an opinion on the attitude of the United States toward Mexico, refused emphatically to discuss it."

"I am not in politics, either in America or Mexico," he replied.

When asked for his views on the future prospects of Mexico, he said:

"That borders on politics also. I cannot say anything. I can only repeat that I am a business man and that only. All that I am able to add is that we are not mere promoters. We do not sink one or two wells and then come here to float them. Not until we have developed the property of a country thoroughly do we ask the public to lift some of the burden from our shoulders."

METEOROLOGICAL SUMMARY FOR MONTH OF NOVEMBER

The following data is from the records of the Honolulu station of the United States weather bureau, William E. Stockman, section director, for the month of November:

Atmospheric Pressure (reduced to sea level; inches and hundredths) — Mean, 30.04; highest 30.15, date 2nd; lowest 29.93, date 11th.

Temperature—Highest 85, date 1st; lowest 67, date 16th. Greatest daily range 14, date 28th. Least daily range 6, date 4th. Mean for this month in 1890, 74; 1891, 75; 1892, 75; 1893, 73; 1894, 74; 1895, 74; 1896, 76; 1897, 74; 1898, 75; 1899, 74; 1900, 74; 1901, 74; 1902, 73; 1903, 74; 1904, 73; 1905, 75; 1906, 75; 1907, 74; 1908, 74; 1909, 74; 1910, 75; 1911, 75; 1912, 75; 1913, 75. Absolute maximum for this month for 23 years, 86. Absolute minimum for this month for 23 years, 69. Average daily excess of this month as compared with the normal, 0.7. Accumulated excess since January 1, 108. Average daily excess since January 1, 0.8.

Precipitation — Total this month, 2.96. Greatest precipitation in 24 hours 0.58, date 18th, 19th. Total precipitation this month in 1877, 1.73; 1878, 1.07; 1879, 3.52; 1880, 8.23; 1881, 8.31; 1882, 2.89; 1883, 2.91; 1884, 0.59; 1885, 3.50; 1886, 8.70; 1887, 12.40; 1888, 3.84; 1889, 1.96; 1890, 1.71; 1891, 0.54; 1892, 0.71; 1893, 10.10; 1894, 8.58; 1904, 4.11; 1905, 2.18; 1906, 5.69; 1907, 2.05; 1908, 1.10; 1909, 0.43; 1910, 3.05; 1911, 0.47; 1912, 2.50; 1913, 2.96. Normal for this month, 4.60. Deficiency of this month as compared with the normal, 1.64. Accumulated deficiency since January 1, 9.43.

Wind — Prevailing direction E; total movement 7269 miles; average hourly velocity 10.1; maximum velocity (for five minutes), 22 miles per hour, from N. E. on the 15th.

Weather — Number of days clear, 2, partly cloudy 14, cloudy 14; on which .01 inch, or more, of precipitation occurred, 22.

Miscellaneous Phenomena (dates of)—Thunderstorm, 20th.

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Both Champions.

The two colored brothers were apparently about to come to blows. Rhetorical threats had been flying fast.

"Niggah, don't mess wid me," warned one, "cause when yo' do yo' sure is flirtin' wid a hearse."

"Don't pesterate wid me, niggah," replied the other, showing a great lony fist; "don't fo'ce me fo' to press dis upon yo', 'cause, if yo' do, Ah'll hit yo' so had Ah'll separate yo' ideas from yo' habits; Th'll just natchrally know yo' from amazin' grace into a floatin' opportunity."

"If yo' mess wid me, niggah," replied the other, "Ah'll jes' make one pass, an' dere'll be a man paitin' yo' in de face wid a spade tomorrow mornin'."

It is estimated that there are in use in the United States about 100,000 elaborate electric protective systems against crime, about 300,000 smaller systems and some 2,000,000 minor devices.



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